



**Western States Contracting Alliance - WSCA ITB #7066**

**Category Discount Structure**

**Grainger Product Categories**

**% off Grainger Each Price**

**1. Motors and Power Transmission**

- |                      |                             |
|----------------------|-----------------------------|
| a. Electric motors   | 28% off Grainger each price |
| b. Belts and pulleys | 28% off Grainger each price |
| c. Motor accessories | 28% off Grainger each price |

**2. Electrical**

- |                             |                             |
|-----------------------------|-----------------------------|
| a. Voice and data equipment | 10% off Grainger each price |
| b. Electrical distribution  | 10% off Grainger each price |
| c. Electrical controls      | 10% off Grainger each price |
| d. Electrical supplies      | 10% off Grainger each price |

**3. Lighting**

- |   |                                  |
|---|----------------------------------|
| a. Task lighting                                | 10% off Grainger each price      |
| b. Lamps-fluorescent, sign, HID, incandescent   | 10 - 88% off Grainger each price |
| c. Ballasts                                     | 10 - 80% off Grainger each price |
| d. Fixtures                                     | 10% off Grainger each price      |
| e. Accessories-batteries, flashlights, lanterns | 10% off Grainger each price      |

**4. Tools, Test instruments, Outdoor Equipment**

- |   |                                  |
|---|----------------------------------|
| a. Power tools                          | 10% off Grainger each price      |
| b. Power tools accessories              | 10 - 30% off Grainger each price |
| c. Hand tools                           | 10 - 34% off Grainger each price |
| d. Testing and measuring, meters        | 10% off Grainger each price      |
| e. Shovels, chain saws, hoses and reels | 10% off Grainger each price      |
| f. Auto shop equipment                  | 10% off Grainger each price      |
| g. Generators and engines               | 10% off Grainger each price      |

**5. Metalworking and shop supplies**

- |                                  |                             |
|----------------------------------|-----------------------------|
| a. Machining equipment           | 10% off Grainger each price |
| b. Welding                       | 10% off Grainger each price |
| c. Fastening                     | 10% off Grainger each price |
| d. Adhesives and sealants        | 10% off Grainger each price |
| e. Lubricants and chemicals      | 10% off Grainger each price |
| f. Parts washers and accessories | 10% off Grainger each price |

**6. Cleaning and painting equipment and supplies**

- |   |                                |
|---|--------------------------------|
| a. Floor and carpet care equipment and supplies | 10-20% off Grainger each price |
| b. Paper and janitorial supplies                | 10-20% off Grainger each price |
| c. Paint and painting supplies                  | 10% off Grainger each price    |
| d. Cleaning chemicals                           | 10% off Grainger each price    |

Discounts from list price are firm for term of bid, individual prices are subject to change.



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**7. Material Handling**

- a. Ladders and climbing equipment 10% off Grainger each price
- b. Shelving and storage 10% off Grainger each price
- c. Casters 10% off Grainger each price
- d. Carts and trucks 10% off Grainger each price
- e. Hoists, winches, rigging equipment 10% off Grainger each price
- f. Packaging and supplies 10% off Grainger each price
- g. Drum and dock equipment 10% off Grainger each price

**8. Safety and security**

- a. Safety storage and fire protection 10% off Grainger each price
- b. Personal protective equipment 10% off Grainger each price
- c. Instrumentation and gas detection 10% off Grainger each price
- d. Industrial safety-showers, first aid, lockout/tagout 10 - 20% off Grainger each price
- e. Identification 10 - 20% off Grainger each price
- f. Padlocks, alarms, metal detectors and door hardware 10% off Grainger each price

**9. Fluid power**

- a. Air compressors 10% off Grainger each price
- b. Pneumatic tools 10% off Grainger each price
- c. Air treatment-filters, regulators, lubricators, dryers 10% off Grainger each price
- d. Valves and cylinders 10% off Grainger each price
- e. Hose and fittings 10% off Grainger each price
- f. Hydraulics 10% off Grainger each price

**10. Pumps and plumbing**

- a. Centrifugal pumps 10% off Grainger each price
- b. Sump and sewage pumps 10% off Grainger each price
- c. Water system pumps 10% off Grainger each price
- d. Positive displacement pumps 10% off Grainger each price
- e. Plumbing equipment and supplies 10% off Grainger each price

**11. HVAC**

- a. HVAC controls 10% off Grainger each price
- b. Heating equipment 10% off Grainger each price
- c. A/C and refrigeration 10% off Grainger each price
- d. Air treatment, air cleaners, dust collectors 10% off Grainger each price
- e. Air filtration 10-50% off Grainger each price
- f. Fans 10% off Grainger each price
- g. Power roof ventilators 10% off Grainger each price
- h. Blowers 10% off Grainger each price

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**% Off Manufacturer Less List**

**Lighting**

**GE Lighting**

82.5% Off Mfr List (9002 August 1st, 2005 GE Lighting Price List)  
54 Specially net priced items from WSCA ITB Market Basket  
All other excluded items 10% off Grainger each price

**Advance Transformer**

83.5% Off Mfr List - Electronic	June 1, 2005 CATALOG 155CC
77.5% Off Mfr List - FLB	June 1, 2005 CATALOG 155CC
77.5% Off Mfr List - HID	June 1, 2005 CATALOG 155CC
70% Off Mfr List - Sign	June 1, 2005 CATALOG 155CC

**Power Tools**

DeWalt	Minimum of 48% and a Maximum of 50% off Dewalt Current Industry Net Price Schedule
Milwaukee	Up to 46% off Milwaukee UPL-55

**Power Tool Accessories**

DeWalt	38% Off Current Mfr List
Milwaukee	35% Off Current Mfr List

**Hand Tools**

Stanley	Minimum of 52% and a Maximum of 66% Off Current Mfr List Price
Proto	Up to 55% Off Current Mfr List Price
Blackhawk	Up to 45% Off Current Mfr List Price
Westward	10% Off Grainger's Each Price (Current WSCA Contract Discount)